

## Cloud Consultancy

At Storm ID, we aim to help your organisation get where you want to be fast. And as well as building great digital services at speed, we also help you define them upfront.

We believe that right IT infrastructure design is crucial to an organisation's success.

Most companies today have already started taking the cloud seriously. However, not every company has enough knowledge to build a robust cloud strategy, and many don't have a granular visibility of their IT infrastructure and are unable to quantify the benefits in cost, agility, speed, and time to market that cloud brings. Others, while aware of the benefits, don't know where to start from, and are unsure of how ready their staff, systems, tools, and processes are for public cloud.

### KEY CHALLENGES

- How do I get more speed, agility and performance for my IT assets?
- How do I decide between hosted private cloud vs public cloud deployments?
- How do I factor in both for my short to medium term IT strategy?
- How do I decide the first apps to take to the cloud?
- Which applications and workloads should stay on-premises?
- Do I need to train my staff again after a cloud migration? What other changes do I need to make in my IT staffing?
- How do I control 'shadow IT', or 'zombie apps' or workloads that are consuming more resources than the value they are delivering?

Drawing on the full range of experience across Storm, our cloud consultancy team use our tried and tested discovery methodology to help businesses identify the gaps between where they are now and where they need to be.

We define practical approaches to address the gaps in your IT services capabilities. Whether you are a large traditional organisation in a shifting business landscape that recognises the need to transform to remain

competitive, or a medium sized business seeking to re-design your IT infrastructure or migrate to a new platform, we'll work closely with your teams, addressing your business objectives and the needs of your users.

And we understand your need for rapid change and focus on practical approaches that can be implemented fast.

### **WE DON'T BELIEVE THAT ONE SIZE FITS ALL**

By talking with you upfront, our consulting approach is customised to the particular challenge you have, to address the things you think are important.

#### **Assess**

Business Objectives Workshops  
Infrastructure Discovery Workshops  
IT Service Definitions

#### **Plan**

Vision and Goals  
Actions and Tasks  
Develop Roadmap

#### **Support**

Expert Assistance and Advice  
Help to tackle tricky issues

### **ASSESS**

#### **BUSINESS OBJECTIVES WORKSHOP**

We work with you to assess your business needs and your IT strategy and business case, to determine where you are today and where you need to be in the future. This is a vital check to make sure your IT strategy can deliver your business objectives.

Business objectives workshops align your key stakeholders around business goals, priorities and KPIs of your IT services and help to clarify:

- Business and user needs
- Performance requirements

## INFRASTRUCTURE DISCOVERY WORKSHOPS

Through a series of assessments and workshops covering your entire IT infrastructure and services, we leave no stone unturned, uncovering the unknown unknowns and developing a deep understanding of the needs and challenges of your organisation to help us in determining your cloud readiness. Working with your teams These workshops will review and assess your:

- Servers: Operating systems and versions, roles, hardware
- Storage: Capacity, type (NAS, SAN, DAS, removable), redundancy, hardware
- Security: Permissions, encryption, privacy
- Network: Internet connectivity, LAN and WAN topology, hardware
- Applications: Providers, business functions, programming languages
- Data: Databases, types, sizes, dependencies
- Infrastructure services: Backups, restores, DNS, DHCP, remote access, authentication
- Dependencies
- Processes: disaster recovery, provisioning

This helps us to determine which workloads are ready to move to Azure, and in what fashion (lift-n-shift, re-platform, or replacement with a new deployment model), which workloads need further work to be cloud ready, and which workloads should continue to reside on your internal infrastructure.

We will also make recommendations for consolidating your IT assets, including decommissioning superfluous assets, to help reduce your IT footprint, saving you time and money.

## IT SERVICE DEFINITIONS

We use a practical methodology and work with you to define the requirements of a particular IT service in relation to its intended users and business goals. By doing this we drive successful adoption and user satisfaction.

**PLAN**

Following the workshops we work with you to define the specific vision and actions that are required to meet your goals. This takes the form of a prioritised implementation roadmap. Our roadmap will layout the tasks required to ensure a smooth migration to the cloud.

**SUPPORT**

Throughout the implementation of the solution our team of experts are available to help you navigate any issues that may arise.